

#### INTERNAL AND EXTERNAL ADVERTISEMENT

## Senior Manager: Investment Management (Two (2) Years Fixed Term Contract) Annual Total cost to Company: (R 1 244 432.29 – R 1 742 206.68)

Gauteng Enterprise Propeller (GEP) is a Provincial Government agency established under the auspices of the Department of Economic Development, to provide non-financial support; financial support; and coordinate stakeholders for the benefit of SMMEs in Gauteng.

### Purpose of position

To support SMMEs and COOPS through the commissioning of detailed analysis of business needs and tactically advising on financial business development support initiatives/interventions thereby enabling the achievement of GEP's strategic objectives.

## **Key Responsibilities:**

- Analyses GEP's strategy to determine the objectives of the unit.
- Develops an operational plan aligned to GEP's strategy.
- Obtains and secures the associated resources to enable implementation of the operational plan
- Identifies risks and develops contingency plans.
- Develops the Investment strategy to attract new emerging black industrial enterprises for funding
- Develop a targeted approach/strategy for funding of high-impact projects through tailor made financial solutions
- Monitors performance against agreed targets/goals and initiates action to grow and strengthen the SMME & COOPS portfolio benefiting from financial support
- Ensures quality and compliance in project deal structuring, and presentation to committees and internal and external stakeholders
- Overseers and Ensures strict adherence to proper due diligence processes for all new funding applications
- Overseers the finalization of legal agreements / SLAs in relation to the approved funding
- Overseers the Implementation of briefs, engaging the specialist support from partners and other Developmental Financial Institutions (DFIs)
- Identifies investment opportunities for the benefit GEP SMME's and COOPS
- Determines financial allocations in accordance with deliverables.
- Sets annual performance objectives for employees.
- Develops action plans to address poor performance.

## **Minimum Requirements**

- Post Graduate degree in Commerce/Business/ Corporate Finance (NQF level 8)
- Minimum 8 years' experience in Financial Lending with 5 years at Management level or have performed functions at Senior Management level at GEP
- A valid Code EB driver's licence

### Competencies (Knowledge, Skills and Attitudes)

- Deal structuring
- Negotiating skills
- Strategic planning
- People Management
- Decision Making
- Integrity
- Negotiation skills,
- Planning and Organizing Skills
- Relationship Management
- Presentation skills,
- Verbal and written communication skills

# Please forward detailed, updated CV accompanied by a cover letter relating how your experience matches the position.

GEP advocates for equal opportunities. Previously disadvantaged individuals and people with disabilities are encouraged to apply. Kindly note that full background checks will be done on successful candidates. Suitable applicants must e-mail detailed, updated CVs to: <a href="mailto:seniorinvestment@gep.co.za">seniorinvestment@gep.co.za</a>, with subject being the position applied for, by no later 25 July 2023 at 17h00. Note that candidates who have not been contacted within 30 days of the closing date must consider their applications unsuccessful. GEP reserves the right to fill or not to fill this position.